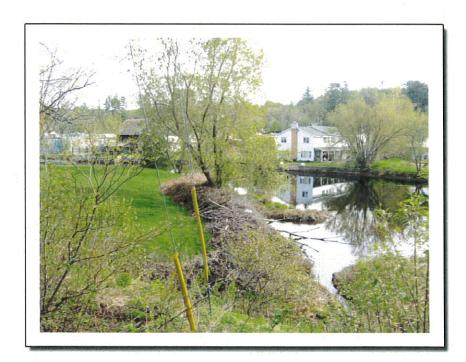
Bancroft

Downtown Revitalization Final Project Report

2008-2009





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INTRODUCTION

Brief History of the Town of Bancroft

Ideally situated more than a 100 km from its closest larger centres, Belleville to the south and Peterborough to the south-west, Bancroft, with a permanent population of about 4000, is a hub for a very large geographical area. Less than an hour's drive north to the east gate of Algonquin Park, it is a community that benefits from the thousands of visitors who travel through the town on the way to "the park" each year. The rugged landscape, abundant fresh water lakes, wilderness recreational opportunities and cottages, result in a population explosion during the summer months estimated to be 30,000.

Bancroft was first incorporated in 1879 as the region was settled by a hearty group of early loggers and their families, many whom were Loyalists and former Irish Palantines who had initially settled 'down front' along the shores of Lake Ontario in what is now known as 'Loyalist County'. Early settlers made their way north along the Hastings Colonization Road. They were attracted to the York River (an earlier name for the town) and soon established a mill to process the abundant white pine forest surrounding Bancroft.

In the early part of the 20th century, the discovery of valuable minerals in the hills of North Hastings, brought new people and new prosperity to the region. Over 1600 species of minerals were found, so many that Bancroft has become known as `The Mineral Capital of Canada`. Many families who had formerly eked out a living on small farms, gave that all up to work in the mines, only to be left with nothing when many of the mines closed up in a few short years.

In the later half of the 20th century Bancroft was still very much a lumber based economy. With the more recent depletion of area forests combined with international issues in the lumber industry, Bancroft is currently struggling to keep its logging industry alive.

In the later half of the 20th century, Bancroft and area has become more dependent on tourism as an economic driver. Tax dollars from cottages on local lakes, tourists shopping in local stores, lodging at local establishments and eating in downtown restaurants, have a significant impact on the economy.

The Revitalization Project has provided a unique opportunity for the community to come together to identify the challenges we face, the assets we have to build on and the opportunities we must seize in order to ensure our future prosperity.



Bancroft Location

Bancroft is the largest urban settlement in North Hastings. In the 2006 Census, the Town of Bancroft, which includes the former municipalities of Bancroft and Dungannon, had a permanent settlement of 3,838. Bancroft, a main hub for all of North Hastings, services approximately 5000 families year-round and an estimated population of 30,000 seasonal residents and tourists. Bancroft is only 45 minutes drive south of Algonquin Park.

Bancroft is located at the intersection of Highway #62 and #28 approximately 1.5 hours drive north east of Peterborough and north of Belleville. Bancroft is approximately a three hour drive from Toronto and 2.5 hours from Ottawa.

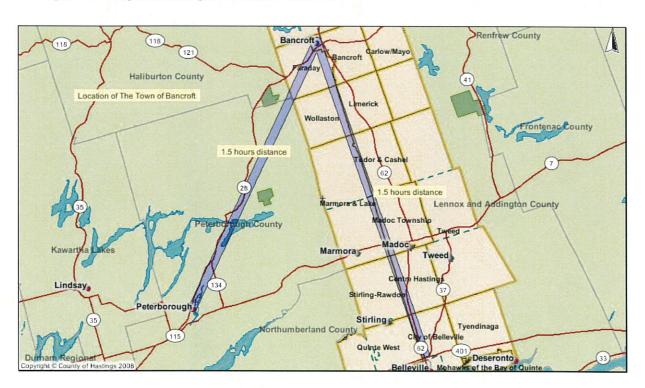


Figure 1: Map indicating location of Bancroft



Background Information – Downtown Revitalization Project

Communities are judged by their downtown or main street. The image that the downtown conveys will determine whether or not it is a place tourists will want to visit again or whether or not potential business owners will decide to invest. Towns that have been able to create an attractive and healthy downtown core and have been able to preserve the cultural and heritage value of the community are able to attract new development, expanded businesses and create a place that socially, politically, and economically, is the heart of the community.

In the early fall of 2007, The Town of Bancroft entered into a partnership with the Municipality of Hastings Highlands and Wollaston Township to launch a Revitalization Project for Bancroft, Maynooth and Coe Hill. The Revitalization effort is based on the Main Street Approach used successfully across North America for the past twenty-five years. In May of 2008, a Project Coordinator was hired to oversee the revitalization efforts in each of the three communities. The guidance and financial support provided by the Ontario Ministry of Agriculture, Food and Rural Affairs and the Community Futures Development Corporation of North and Central Hastings and South Algonquin, has been instrumental in the project's success.

The Revitalization Effort

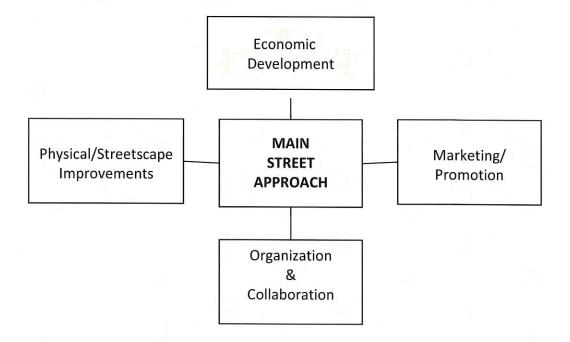
The Downtown Revitalization initiative is an economic development tool that builds on a community's strengths by using a "bottom up" approach. Past experience in other communities demonstrates that there is a direct correlation between community participation in the effort and the success of the project.

The revitalization of Bancroft's downtown depends on four key elements:

- A strong organization representing business, individuals, organizations and the municipality with a willingness for collaboration to ensure the revitalization efforts are carried out
- An attractive, inviting and functional physical environment that enhances the buildings, public spaces, streetscapes, waterfront and use of natural assets
- A marketing plan that successfully draws people to the town, enhances its image and promotes a variety of special events and activities
- An economic development plan that will attract new development, retain existing business and encourage the expansion of existing businesses and services



Figure 2: Elements of the Main Street Approach



Concentrating on these four elements is a proven and widely used method for downtown revitalization. Communities in the U.S., Quebec and Alberta have already successfully revitalized their communities. Closer to home, our neighbours in Central Hastings, Madoc, Marmora, Tweed and Stirling, completed a successful revitalization effort that was initiated in 2005.

The Process and Stages of the Project



In early September 2007, the Town of Bancroft, the Municipality of Hastings Highlands and Wollaston Township, recognizing the value of working together, joined forces to revitalize the communities of Bancroft, Maynooth and Coe Hill. The Main Street Management Committee (MMC) was formed consisting of representatives from each of the three Municipalities, the Economic Development Manager for Hastings County and a representative from the Ontario



Ministry of Agriculture, Food & Rural Affairs. The Municipality of Hastings Highlands agreed to act as the lead for the project in terms of financial management.

Although there were initial difficulties in locating a suitable Project Coordinator, both Bancroft and Wollaston moved ahead to assemble Revitalization Steering Committees in the fall and winter of 2007/2008. The Maynooth Revitalization Steering Committee was assembled once the Project Coordinator was in place in May 2008.

The process included:

- Organizing the Main Street Management Committee
- Organizing a Downtown Revitalization Steering Committees for each of the three communities
- Hiring a Project Coordinator
- Completing an initial analysis and self-assessment of the downtown's appearance and function
- Inventory of local buildings and businesses
- Analysis of the local economic situation
- Surveying of residents
- Analysis of the business mix
- Surveying of Business owners
- Formulating a Community Design Concept Plan
- Determining the Trade Area
- Developing a prioritized Revitalization Strategy and Implementation Plan

Why revitalize downtown?

There are many reasons why it is important to revitalize a community's downtown core including:

- It can improve the image and first impression of the community
- Healthier overall business climate
- Preservation of community for future generations/preservation of history
- Greater opportunity for growth and expansion of business
- Increased occupancy rates and improved marketability of properties
- Increased opportunity for community capacity building
- Increased visitors/customer base
- Expanded tax base
- Downtown remains an employment centre
- Ensures a good mix of local goods and services for residents of Bancroft



The Bancroft Downtown Revitalization

- Steering Committee

The Bancroft Downtown Revitalization Steering Committee was assembled to represent the greater community in the revitalization process. Membership consists of business owners, municipal representatives, members of local business and community organizations and interested citizens at large. The Steering Committee has come together to look at Bancroft through different eyes than they perhaps every have before. Through a period of self-assessment of their community, much reflection, education, and discussion, the group has identified assets, challenges and opportunities for the Town of Bancroft. Together, issues have been contemplated, solutions sought and actions generated in a spirit of true community cooperation.

The Committee's activities are to:

- coordinate revitalization work and activities;
- create a climate of confidence, cooperation and mutual assistance among all of the town's major key players and partners;
- build community capacity;
- ensure communication is open and that activities that have an impact on the revitalization process are communicated as clearly as possible;
- assess the situation at the outset so as to be able to identify outcomes and indicators of success as progress is made;
- explore ways to finance the process in the short and long term;
- guide the Project Coordinator in carrying out the work



The Main Street Management Committee appreciates the effort and time given by the following members (past and present):

- Carol Kirby Bancroft Art Gallery
- John Kirby Community Futures
 Development Corporation
- Paul Jenkins Business owner
- Sue Weir Business owner
- Peter Whitehead Member of Municipal
 Council (Chair)
- Janis Whitehead Chamber of Commerce, citizen at large

- Rob Henderson Business owner
- Larry Haight –Bancroft Improvement Area, business owner
- Kim Crawford Bancroft & District Chamber of Commerce, Algonquin Arts Council
- Chip Gillis citizen at large
- Claude Robinson Member of Municipal Council
- Victoria Koppin Citizen at large



The Project Coordinator

Since the members of the Bancroft Downtown Revitalization Steering Committee volunteer their time and efforts, it was recognized that a hired individual would be required to keep the initiative moving forward. In cooperation with the other two participating communities, an agreement was drafted to hire a Project Coordinator.

The role of the Coordinator is to foster favourable relations among the various partners and coordinate all activities associated with carrying out the revitalization projects planned by the Committee. Chris Drost was hired as Project Coordinator in May, 2008 and spends three days per week in Bancroft and one day in each of the other two communities, Maynooth and Coe Hill..





The Analysis

In an effort to ensure that the recommendations included in the Action Plan are based on data that is valid, current and representative of a good cross-section of sectors in the community, an in depth process of surveying, public workshops and economic analysis, was undertaken.

Considerable planning and effort went into the collecting of new information through surveys and public workshops as well as through the review of statistics available from secondary sources such as the 2006 Census. The reports reflect the contributions of many people and organizations. (i.e. the individuals who filled out surveys; businesses who spent a great deal of time providing input through an in-depth survey; participants in the Community Design Workshop; the efforts of volunteers on the Steering Committee; support from local business and community organizations; the Project Coordinator; as well as provincial technical assistance and financial support for the design professional.

The bulk of the reports reflect the basic components of a Downtown Market Analysis and therefore include key factors that influence supply and demand for retail and service businesses. This included for example, the number of businesses in each category, local spending and household characteristics in the trade area, the shopping preferences of residents as well as the perspective of local business owners. In addition to the business development opportunities identified through this analysis, focus is also directed to the potential physical improvements for the downtown and the opportunities for improved promotional efforts in the community.

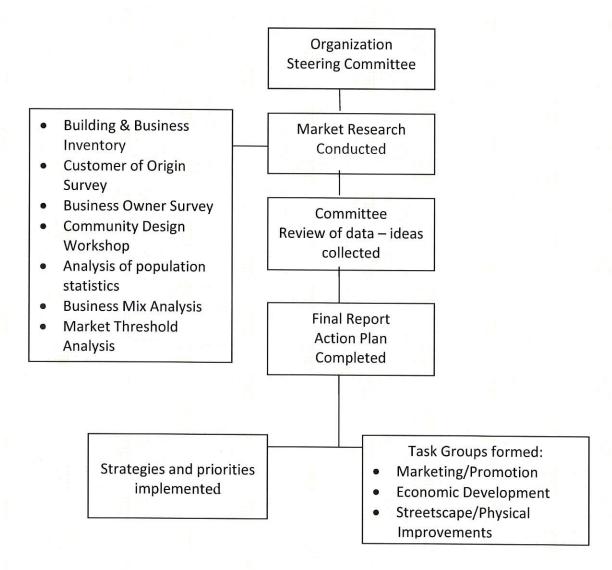
In the late winter 2009, the Committee gathered for a "Results Sharing Session" under the guidance and direction of representatives from the Ontario Ministry of Agriculture, Food & Rural Affairs, to review the data and reflect on the market analysis.

For further information contact:

Town of Bancroft , 24 Flint Avenue, Box 790, Bancroft, ON KOL 1C0 613-332-3331 • www.town.bancroft.on.ca the Downtown Revitalization Office, 613-332-6246 Or Community Futures Development Corporation, 26 Chemaushgon Rd., Box 517, Bancroft, ON KOL 1C0 613-332-5564 • 800-465-4119 • www.community-futures.ca



Figure 3 outlines the process and some of the work accomplished to date.







Available Background Reports

A number of reports were produced summarizing the results of the surveying and Community Design Workshop including:

A. North Hastings Community Design Dialogue (Appendix A)
This report, produced by Trevor Hesselink, RPP of Groundswell
Environmental Consulting, identifies challenges and opportunities in the
community in terms of streetscape and offers suggestions for addressing
building site controls, character, building materials and signage.

B. Local Economic Analysis (Appendix B)

This power point presentation incorporates secondary statistical information on basic trends in the area such as population age distribution comparisons; employment by sector: median income and population comparisons within North Hastings.

C. Business Mix Analysis (Appendix C)

This Report has been compiled by OMAFRA using a combination of locally collected data and secondary sources. The numbers and types of businesses in the downtown, including vacancies, are described and mapped in this report. Business counts are compared to similar sized communities and overall averages of businesses per capita or market thresholds provide a preliminary "gap assessment" that could provide further discussion in terms of potential business development opportunities.

- D. Business Survey: Executive Summary and Full Report (Appendix D)
 Extensive face-to-face interviews were conducted using the Provincial
 Business Retention and Expansion survey. Included in this report are
 business owner perspectives on key issues and an outline of changes and
 initiatives they would support.
- E. Resident Survey Summary Report (Appendix E) Over 600 respondents from Bancroft provided information on shopping preferences, what new stores they would like to see and what they like and dislike about downtown Bancroft. The results are summarized in this report.



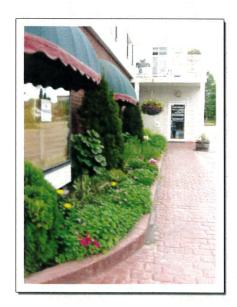
F. Trade Area Report (Appendix F)

People were intercepted at various types of businesses in the downtown and asked for their postal code and community of origin. This survey was used to define the boundaries of the primary trade area. (i.e. where 75% of the customers originate) The Report, compiled by OMAFRA, provides maps of the trade area are included in the report along with extensive tables and charts comparing the demographic, income and household characteristics of people in the trade area compared to those in the county and the province. It includes data from secondary sources. Estimates of the total spending for different types of merchandise by household, are also included in the report.

These reports formed the basis for the recommendations and Action Plan and will be a useful source of information as this initiative moves forward.

Formulating the Community Design

On the evening of October 15, 2008, Trevor Hesselink, RPP, of Groundswell Environmental Consulting, conducted a Community Design Workshop at the North Hastings High School. Trevor is no stranger to Bancroft. He completed the well received "Bancroft Design Dialogue", in 1997, is a former resident of the area and he and his family still have a seasonal residence on Baptiste Lake. Although much of Trevor's previous report was never implemented, he was enthusiastic to re-visit the community with the hope that the revitalization effort will be able to move the ideas forward.







Bancroft Action Plan

A. Organization & Collaboration

Goal 1: Develop a "Be Friendly" campaign for the community.

Objectives	Actions	Timeline
Increase local awareness of	1. Create new "Welcome	Fall/Winter 2009/2010
the importance of being	Packages" for new residents	
friendly to visitors and	and businesses.	
seasonal residents and	2. Establish a place in the	Spring 2010
make Bancroft a very	community for welcome	
welcoming community	banners.	
	3. Develop an award program in	2010
	cooperation with the BIA to	
	celebrate the "friendliest	
	business".	
	Work with BIA to better	Fall 2009
	coordinate shopping hours to	
	match with special events.	
	5. Secret shopper exchange with	Deferred at this time
	neighbouring communities.	
	6. Survey seasonal residents as	2010/2011
	to their needs.	

Goal 2: Develop new Special Events and build on and enhance existing ones.

Objectives	Acti	ons	Timeline
Establish new and build on	1.	Priorities include:	Special Events Planning sub-
existing community special	:-	Outdoor Weekend Music	committee to be formed – will
events to create a longer		Festival	work with other community
and more rich "experience "	-	Develop a night life in Bancroft	groups focusing on
for visitors both in the	-	Street art festival	new/improved special events
downtown and surrounding	-	Coordinated business hours	9000 00 U.M.
region.		during special events	
	-	Busker Festival	
		Town-wide Street Sale	
	-	High school age music event at	To be planned for 2010
		the skatepark tied in with a	12 22 p.a23 .01 2010
		downtown shopping event	



Goal 3: Build on our existing strengths and assets - minerals, arts and culture, outdoor adventure.

Objectives	Actions	Timeline
To better develop who we	Priorities include:	Will work with other community
are. Build on those strengths to create	- Bring canoe races back to Bancroft	groups planning new experience
packages that emphasize a	- Triathlon	packages
"total experience" that will	- Adventure race	
encourage a longer stay in	- Blackfly Celebration	
the community, and more return visits.	- Capitalize on Gemboree	

B. Marketing & Promotion

Goal 1: Take steps to better promote ourselves locally and outside the region.

Objectives	Act	ions	Timeline
To establish a recognition or	1.	Establish a full-time Special	Priority action – potential to
brand for our community		Events Coordinator for	partner with Coe Hill &
that identifies us as unique		Bancroft.	Maynooth
and ties in with the new	2.	Add banners across the streets	
regional brand that is being		to promote special events.	
developed. To promote	3.	Promote the "one tank of gas	
ourselves using a variety of		away" from major centres.	
different media and other	4.	Develop a brand and tag line	Will provide input to future
opportunities outside the		for Bancroft that ties in with	community branding. Regional
community.		the regional brand.	branding process is in progress
	5.	Improve directional signage in	through NHEDC.
		the downtown.	500
	6.	Improve signage to the Tourist	
		Information Centre.	
	7.	Produce detailed maps of the	
		downtown that also identify	
		businesses.	
	8.	Do more promotion outside	Encourage through Networking
		the area at tradeshows.	Breakfasts/Workshops
		(encourage businesses to work	
		together to reduce	
		costs/partner with other	
		communities)	
	9.	Establish a Community	Work with County to obtain
		Development office as a	funding for Enterprise Facilitator
		resource for attracting new	program. Seek other options



business, building community	with revitalization partners.
capacity.	
10. Support and encourage joint	Ongoing through networking
marketing between businesses	breakfasts and workshops
and organizations in the	provided for business owners.
community.	

C. Economic Development

Goal 1: Pro-actively seek new lifestyle related businesses to the downtown.

Objectives	Actions	Timeline
In recognition that a community's ability to attract new residents and businesses and to keep its young people, is directly related to its ability to provide varied social opportunities, pro-actively recruit and encourage specific "lifestyle" businesses. Place an emphasis on improving the night life in Bancroft.	 Priorities include: Restaurants with outdoor patios A movie theatre Late night pub or bar with live music Stores catering to youthmusic, clothing Fitness facilities – gym, pool 	In progress. Working with Monieson Centre

Goal 2: Provide assistance to the existing business community by developing a Community Improvement Plan with financial incentives for façade improvements.

Objectives	Actions	Timeline
Encourage updating of existing business facades in the downtown core to create a more inviting appearance and vitality in the centre of the community that will attract visitors and potential new businesses.	 Work with the Town to provide input to a CIP including the facility to have financial incentives for facades, when funds are available. Work with the County Economic Development Manager to seek funding 	Priority Action - Fall 2009 Fall 2009/Winter 2010



Goal 3: Develop, sign and map trail systems for bicycling in Bancroft and surrounding area.

Objectives	Actions	Timeline
Establish Bancroft as a premier ranked bicycling	Map new trails, add a cycling trail section to website with	Priority Action – Fall 2009 In progress – Sept. 2009
destination.	maps and information on trails, sign trails.	
	 Hard pack trail between Bancroft & Birds' Creek. 	Priority Action - Fall 2009 In progress – funding obtained in cooperation with EOTA

Goal 4: Build on existing outdoor adventure recreational assets.

Objectives	Actions	Timeline
Make outdoor adventure	1. Priorities include:	2010 - Seek funding from
"easy" for potential visitors	- Developing more ATV sites	Ontario Tourism using results of
who plan their vacation	and trails	Premier Ranked Tourism Project
through the internet.	- Pro-actively working with	•
Provide a variety of	existing businesses to provide	Work with other community
"experiences" that target	access to ATV and snowmobile	groups that are also focusing on
specific markets.	rentals	experience development.
	- Work with businesses to	•
	encourage the development of	
	"experience packages"	
	- Work in cooperation with the	
	Chamber and NHEDC on using	
	their websites to attract	
	adventurers	

Goal 5: Encourage new mixed housing development in the downtown.

Objectives	Actions	Timeline
To increase the number of	1. Provide a letter of support to	Letter of Support provided – Fall
residents in the downtown	Bancroft Community Living &	2009
to provide a larger base of	Wellness Centre Project	
regular year-round		
customers and to		
potentially attract new		
businesses that will give the		
town more night		



Goal 6: Work with Loyalist College or other post-secondary institution to expand programs in Bancroft. (programs could be directly related to our local assets. (i.e. geology, environmental studies, stewardship)

Objectives	Actions	Timeline
To develop the long term benefits and "spin-off"	Work in cooperation with NHEDC to approach	2010
opportunities of having a	institutions, develop an	
full college or university program in the community.	apprenticeship program at NHHS.	
Retain our youth and make		
post secondary opportunities financially		
accessible to local families.		

Goal 7: Seek a builder to construct and showcase an eco-friendly home in the downtown.

Objectives	Actions	Timeline
Put Bancroft "on the map"	Assist and promote the	Fall 2009 See above – letter of
as a model "green"	Supported Housing Group's	support provided to Supported
community	efforts for creating a green	Housing Group for green
	mixed residential/commercial	building
	building in the downtown.	

Goal 8: Pro-actively seek new businesses that build on our community's assets and fill a gap in the needs identified by our residents.

Objectives	Actions	Timeline
To actively attract new	- Pro-actively approach local	Build Bancroft will be
businesses and "hungry	business owners to consider	addressing some of these
entrepreneurs" using the	expansion to fill local needs	actions in 2010.
results of the Trade Area	- Also contact other companies	
Analysis and Business Mix	to make them aware of local	Ongoing
analysis to identify gaps.	needs and opportunities using	
	the Trade Area data as support	
	Identified priorities include:	
	- A conference centre	
	 Large residential project for a 	
	variety of income levels	
	 Anchor stores that fill local 	
	needs for our Trade Area (to	
	reduce the leakage using	
	Residents Survey to determine	
	where leakage is occurring).	



Goal 9: Support additional development by encouraging infrastructure improvements that will open up new opportunities.

Objectives	Actions	Timeline	
To encourage new infrastructure to open up further development and to	Lobby for improvements to Hwy 62 Work with Cross and to	Plans for #62 have been announced.	
keep government aware of the need to adequately maintain all infrastructure	 Work with Greyhound to ensure bus and package service is maintained in the downtown. 	Summer 2009	
in the community and links to the community.			

D. Design

Goal 1: To improve the overall appearance of the downtown core.

Objectives	Actions		Timeline
To make the downtown an	1.	Include a façade incentive	Priority - Fall 2009 Provide input
inviting destination for		program in the Community	to CIP
residents and tourists. To		Improvement Plan.	
maintain the heritage	2.	Develop a storefront	Spring 2010
flavour of the "boom town"		façade/window display or	
architecture that makes us		"Paint the town" contest.	
unique.	3.	Implement T. Hesselink's recommendations re Snow to Station St.	Winter/Spring 2010

Goal 2: Green the downtown.

Objectives	Actions	Timeline
To create a greener and	Priorities include:	Started in summer 2009-09-27
more physically inviting	 Permanent trees 	ongoing
downtown that is	 Additional gardens, planters 	
"pedestrian friendly".	 Conversation areas 	
	 Cycling trails in the 	
	downtown. Add bike racks	



Goal 4. Make improvements to the Farmers' Market.

Objectives	Actions	Timeline	
To develop the potential of the Farmers' Market area as	Priorities include: - Streetscape improvements	Initiated in summer 2009 Banner installed	
an attraction in the downtown core.	at market area - Signage for market		

Goal 5: Develop a Public Art Plan for incorporating art into the downtown.

Objectives	Actions		Timeline	
To build on our Talented	1.	Establish a sub-committee	Fall 2009 Committee to be	
Town designation by		from the arts community to	established	
establishing a visible		develop a plan for		
presence of public art in the		incorporating and maintaining		
community.		public art in the community.		
	2.	Coordinate Public Art Plan with		
		Cultural Mapping project		

Goal 6: Develop standard guidelines for signage and building construction that the heritage, scale and values of the community.

Objectives	Actions Timelines
To develop Design	1. Establish a guide of acceptable Work in cooperation with Forrec
Guidelines to be used in	styles, scope and building to develop guidelines/provide
conjunction with the CIP	materials. input to CIP
Façade Incentive Program.	2. Participate on committee to
	review signage when questions
	arise.
	3. Improve directional signage
	downtown (i.e. finger board
	signs)
	4. Add map billboards at key
	locations
	5. Encourage better marked
	pedestrian crossings by
	bringing this issue to the
	attention of the Town



Goal 7: Create a positive first impression of our community.

Objectives	Actions		Timeline
To ensure the downtown is clean, tidy and has a well-cared for appearance.	 Get out to businesse between Bring to to 	ne message to local es to clean up alleys stores. he attention of Parks e need for more	Fall 2009 – letter to P & R re leaving some containers out in
	recycling container and the n year-rour	and garbage is in the downtown eed to keep some out id. (as people do have in the winter)	the winter
	Council t	he Stewardship o encourage a river orogram when water	
	4. Repair ro	ck wall along river	Work done by Town in summer 2009

Goal 8: Streamline parking in core while promoting pedestrian safety and improvements to traffic flow.

Objectives	Actions	Timeline
To do a Parking Study for	1. Assist Building Bancroft	Fall 2009/winter 2010
Bancroft that will identify	Project with any information	
key actions for improving	required as part of the Parking	
existing parking lots, linking	Study they will be doing.	
lots that are currently	2. Investigate "bump outs"that	
underutilized and	will increase the width of the	
identifying	sidewalk area during summer	
exits/entranceways that	months for such activities as	
could be closed off to	outside dining, sidewalk sales	
reduce congestion.	etc. Ensure by-laws support	
	this direction by working with	
	Town staff.	



Goal 9: Encourage business community to work together to create a positive experience in the downtown.

Objectives	Actions	Timeline	
To work with businesses to develop a multi-sensory experience for visitors to the downtown.	Use business networking breakfasts, workshops, guest speakers to promote individual business and community wide development of a multisensory experience.	Develop through Workshop Planning Group	



